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	3	COMPLAINANT,	DOCKET NO. W-03576A-06-0200				
		VS.	DOCKET NO. SW-03575A-06-0200				
	4	CLODAL WATER RECOIDER ILC A					
	5	GLOBAL WATER RESOURCES, LLC, A FOREIGN LIMITED LIABILITY					
		COMPANY; GLOBAL WATER					
	6	RESOURCES, INC., A DELAWARE					
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	9	CRUZ WATER COMPANY, LLC, AN					
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### POST-HEARING RESPONSE BRIEF

Pursuant to the direction of Administrative Law Judge Dwight D. Nodes following the hearing in this matter on June 8-9, 2009, Arizona Water Company submits this Post-Hearing Response Brief. As demonstrated at the hearing and in Arizona Water Company's Opening Brief, the Arizona Corporation Commission ("Commission") should approve the

Settlement Agreement ("Settlement") entered into between Arizona Water Company and Global Water Resources, LLC and related entities (collectively, "Global") on May 15, 2008 because the Settlement serves the public interest in numerous ways and Commission approval of the Settlement will provide greater certainty for the parties, for landowners and developers in the relevant area, and for the public in general. The Commission should grant Arizona Water Company's requested extension of its Certificate of Convenience and Necessity ("CCN") to the area identified in Arizona Water Company's amended extension application ("Requested Area") because of the demonstrated need for water service in that area and because the unrefuted evidence in the record shows that Arizona Water Company is the fit and proper provider of such service to the Requested Area. Further, the Commission should specifically recognize and approve the planning areas ("Planning Areas") identified in the Settlement because such approval would also benefit the public.

# I. CONTRARY TO STAFF'S RECOMMENDATION, THE COMMISSION SHOULD APPROVE THE PARTIES' SETTLEMENT, INCLUDING THE PLANNING AREAS.

Staff's summary of the procedural history of this matter and its discussion of the historic Settlement between Arizona Water Company and Global omit several key aspects of these consolidated cases. For example, although Staff begrudgingly acknowledges that the Settlement came at the end of "an arduous procedural journey," Staff's Brief at 2, Staff (which had vigorously promoted a settlement among the parties) ignores the enormous savings of resources, costs and time to all parties involved, including the Commission and Staff, if this matter can be settled in a way that serves the public interest. Staff also disregards the unanimous and strong support for the Settlement expressed by various municipalities, developers and other stakeholders, as well as the fact that none of these stakeholders has opposed the Settlement. In fact, the Mayor of Casa Grande has encouraged the Commission to approve the Settlement, CCNs and Planning Areas. Ex. A-2, Garfield Rebuttal Testimony, Ex. WMG-15.

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Staff also ignores the historic component of the Settlement involving the sale of reclaimed water by Global to Arizona Water Company for distribution within Arizona Water Company's CCN areas. Although Staff argued, prior to and during the hearing, that Paragraph 7(b) improperly restricted the sale of reclaimed water, Staff has now dropped that contention in its Brief. Indeed, issues involved in the sale and distribution of reclaimed water are never mentioned in Staff's Post-Hearing Brief. Staff also ignores the Settlement's beneficial resolution of issues involving the transfer of CCNs belonging to Francisco Grande and CP Water Company.

Staff's discussion of the Settlement also completely overlooks Staff's and the Commission's role in actively encouraging the Settlement and the concept of a settlement boundary. Throughout the approximately three and a half years of this litigation, the Commission and Staff consistently encouraged the parties to settle this matter, and the eventual settlement boundary agreed upon by parties was based on the Kortsen Road concept recommended by Staff. It is inconsistent for Staff to now disregard the fact that many of the principal points of the Settlement were based on Staff's own suggestions and recommendations.

Staff's arguments against approval of the Settlement are often self-contradictory. For example, Staff contends that the parties have made "vague, general assertions regarding the promotion of conservation of scarce water resources and efficient planning of costly infrastructure." Staff's Brief at 13. Yet, in a clear inconsistency, Staff acknowledged in the prior sentence that the Settlement provided "benefits" by "aiding efforts to plan capital improvements." Id. Staff never explains how the pre-filed or live testimony provided by Arizona Water Company's witnesses William Garfield or Fredrick Schneider was "vague," and Staff never provided any testimony that rebutted the testimony of Arizona Water Company's witnesses. Nor does Staff's lengthy quotation from Staff's Reports, Staff's Brief at 13, advance Staff's argument, because the parties have already refuted those concerns through the testimony of witnesses and briefing.

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Instead of providing clear reasons for not recommending approval of the Settlement, Staff offers an analogy drawn from classical mythology, citing to a 1959 edition of Bullfinch's [sic] Mythology. See Staff's Brief at 13 and n.4. Yet Staff's long stretch for a mythological analogy is silly and makes no sense: a planning area is not "an ox hide," the Commissioners are not the gullible local rulers of "the Libyan coast" who are "bound" by an agreement with the parties, and Arizona Water Company is not "the Phoenician Queen Dido." Id. The parties have not sought to found a city-state or establish an empire, but have instead simply asked the Commission to approve their Settlement of a dispute for a number of cogent reasons. Carthage, ox hides, and Queen Dido have nothing to do with the parties' request, and Staff seems to be grasping at straws, with nothing more than such analogies as a basis for its positions.

The Planning Areas for which the parties seek Commission approval are not CCNs, do not require Arizona Water Company or Global to serve in the particular area, and do not prevent any other utility from potentially serving the area. The many benefits of the Commission approving the Planning Areas, several of which Staff itself has recognized, far outweigh any of the speculative and unlikely drawbacks now put forth by Staff. It makes good policy sense for the Commission to encourage effective master planning, as Arizona law requires for cities and towns beyond their present boundaries. Commission approval of the Planning Areas in the Settlement not only achieves that objective, but also resolves a contentious and expensive dispute between two of the largest private water utilities in the state. None of the arguments presented by Staff addresses, let alone rebuts, these fundamental benefits of the Settlement and the Planning Areas.

Staff's quotation from the testimony of William Garfield on the benefits of approving the planning areas, Staff Brief at 14, undermines, rather than supports, Staff's argument. Staff observes, in a cryptic comment, that "Clearly, the utilities anticipate some implication of prudence to attach to company decisions made within approved planning areas." Staff Brief at 14. As with its mythological analogy, Staff's argument makes no sense. The Commission already encourages utilities to plan ahead and make prudent decisions.

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Likewise, Arizona Water Company has a 50-year-plus record of making prudent decisions. Staff, instead of criticizing the Settlement and Planning Areas for providing "some implication of prudence," should favor the Settlement and the agreed Planning Areas as themselves constituting prudent decisions to resolve the dispute between Arizona Water Company and Global and to appropriately plan for the future.

Staff again argues that Commission approval of the Settlement is "unnecessary," referencing a service territory letter agreement between Johnson Utilities, Inc. and Diversified Water Company. Staff Brief at 14. Staff's reliance on the Johnson/Diversified agreement is misplaced, as Arizona Water Company has shown in prior briefing and testimony. Staff presented no evidence that the Settlement between Global and Arizona Water Company is comparable in any way to the agreement between Johnson and Diversified, which involved a much smaller area. See Joint Settlement Statement of Johnson Utilities Company and Diversified Water Utilities, Inc., Docket No. W-02859A-04-0844, filed June 30, 2005, Exhibit A. There is no suggestion in that docket that the Johnson/Diversified settlement raised the antitrust issues raised here, and there is no indication that the antitrust issues were explored in that proceeding.

Moreover, the parties in Docket No. W-02859A-04-0844 did not ask for explicit Commission approval but merely requested that the Commission "acknowledge the efforts of the Companies and find that the Letter of Mutual Understanding, Cooperation and Settlement is consistent with the public interest." Id. at 3. The Commission referenced details of the Johnson/Diversified settlement with implicit approval, and never presented any substantive arguments against granting Commission approval of the Johnson/Diversified settlement. See Decision No. 70181 (February 27, 2008) at 2, 5, 7-8. Moreover, the Commission ultimately granted CCN extensions to both Diversified and Johnson consistent with their agreed settlement map, and the parties never appeared to seek the Commission's explicit approval of their settlement, as Global and Arizona Water Company do here. See Decisions No. 68960 (Sept. 21, 2006); Decision No. 70181 (February 27, 2008). Nothing about the Diversified/Johnson settlement suggests that the Commission should refuse to

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approve the Settlement between Global and Arizona Water Company; if anything, the Commission's actions in those dockets are consistent with a specific approval of the settlement in those cases. There is not a hint of any precedent that "the Commission does not approve settlements or planning areas" in any of the Diversified/Johnson Utilities decisions.

Staff's argument concerning the antitrust concerns raised by the Settlement appears to misunderstand the scope of antitrust liability. Staff argues, for example, that the parties' antitrust concerns are "not compelling as the suggested treatment would not forestall nonparties from applying for service territory within the planning areas." Staff Brief at 14. However, even though nonparties to the Settlement could still apply for CCNs within the proposed planning areas regardless of whether the Commission approves the Settlement, that fact has no effect at all on potential challenges by developers or competing utilities. See, e.g., Community Builders, Inc. v. City of Phoenix, 652 F.2d 823 (9th Cir. 1981)(developer contended that settlement agreement between two water providers violated the federal antitrust laws); Wall v. City of Athens, Georgia, 663 F. Supp. 747 (M.D. Ga. 1878)(customers sued public water utilities for alleged antitrust violations). Commission approval of the Settlement would officially bestow public policy acceptance on the parties' actions, and would allow Arizona Water Company and Global as necessary to argue that state action protects their agreement, all without preventing the nonparty utility from presenting arguments for granting it the CCN.

Staff also argues that "there is no tangible purpose served by approving the agreement that the utilities are not able to obtain through their own devices." Staff Brief at Staff's argument is faulty. Arizona Water Company and Global cannot provide themselves with state action immunity for their agreement; only the Commission can do that through approval and active supervision of the parties' actions required in the Settlement.

Staff also makes the counterintuitive argument that the Commission should not approve the Settlement because the Settlement is beneficial: "both utilities acknowledge that there are benefits to each of them having the planning areas even if the Commission

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does not approve them. . . . Clearly, both utilities perceive benefits to continuing the agreement regardless if the Commission formally approves it." Staff's Brief at 14-15. Of course there are benefits to the Settlement, but that is a reason for the Commission to approve the Settlement, not a reason for disapproval. Moreover, Commission approval of the Settlement would greatly increase the benefits resulting from the Settlement.

Finally, Staff contends that "there is little discernible benefit to approving the settlement or the planning areas that the utilities cannot achieve on their own. The touted public interests that the agreement advances can be achieved without Commission approval of the planning areas . . . ." Staff Brief at 15. Staff's argument is contradicted by the testimony and other evidence in this matter, including Staff's own testimony. Staff itself agrees that Commission approval would provide numerous benefits, stating that "The benefit of Commission approval would be to instill more confidence in the enforceability of the Agreement, reduce potential disagreements and support for long term planning." Ex. S-2, attached Staff Report at 2; see also Staff's Brief at 13 ("Staff sees benefits to resolving the complaint and aiding efforts to plan capital improvements"). Moreover, Staff's argument completely ignores the benefits of Commission approval of the Settlement. To claim that Arizona Water Company and Global can "achieve [these benefits] on their own" without Commission approval of the Settlement is simply wrong.

### II. STAFF'S **EXCLUSIVE** REQUESTS **FOR SERVICE** FRUSTRATES AND DEFEATS THE PUBLIC INTEREST.

### Α. Commission Approval of Arizona Water Company's CCN Extension Request Would Serve the Public Interest.

Staff correctly states in its heading "A. Approving CC&N Extensions Requires Examining the Public Interest," and further asserts that "The manner in which the public interest is demonstrated may vary with the circumstances." Staff Brief at 4. Arizona Water Company wholeheartedly agrees the public interest must be considered when granting a CCN extension. However, Staff's assertions about the public interest make it all the more remarkable that Staff has in this instance ignored the general plans of the cities and county,

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as well as numerous requests for water service from landowners. Staff also ignores the engineering efficiencies resulting from approval of Arizona Water Company's CCN extension request, including, for example, the efficiencies resulting from consolidation of the Casa Grande and Stanfield systems. In contrast, the public interest is not served by the creation of piecemeal CCNs and fragmented water systems, as would result if the Commission were to follow Staff's recommendations.

Staff also downplays its own nine-factor test for determining whether a CCN extension request should be granted in the public interest without a request for service, see Staff Brief at 5, stating only that "it has at times used a nine factor guideline for determining whether to recommend CC&N extensions." Id. at 6. It was Staff which promulgated the nine-factor test, not the utilities, and Staff offers no explanation for dropping the test here other than noting that the Commission has not specifically adopted the test as it would a rule or regulation. *Id.* at 7.

In demanding acre-by-acre requests for service, Staff relies on two prior decisions involving Arizona Water Company, Decision No. 69163 (Dec. 5, 2006) and Decision No. 69386 (March 22, 2007), and a decision involving Trico Electric Cooperative, Decision No. 69382 (March 22, 2007). See Staff Brief at 5, 7. However, none of these decisions supports Staff's demands for "refreshed" requests for service and "matching" requests for wastewater service. In short, Staff's demand for "refreshed" requests for water service and parallel wastewater service requests is an unprecedented departure from longstanding practice that is not supported by Commission decisions or policy.

Staff recommends extension of Arizona Water Company's CCN only to parcels 4, 5, 6, 7, 8, 9, 12, 15, and 19 on Ex. S-8, see Staff Brief at 10 n.1, which would result in a fragmented and patchwork system. See Ex. S-8. For example, Staff recommends extension of Arizona Water Company's CCN to parcels 8 and 9, but not to the gap in between them. The Casa Grande and Stanfield systems would remain disconnected, even though the State Land Department, which owns parcel B between the two systems, has requested water service. Staff's recommendation results in numerous other inefficiencies, as detailed at the hearing and in Arizona Water Company's Opening Brief.

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Staff's reliance on recent rule changes is also unfounded. Staff Brief at 7. Staff argues, for example, that Commission rules "require that substantial and specific written notice be provided for each property owner who has not requested service when there is an application for a CC&N extension." Staff Brief at 7 (citing Decision No. 70625 (November 19, 2008)). However, none of the recent rule changes requires requests for service from every landowner within the proposed CCN extension area, nor do the rule changes require "matching" water and wastewater requests. The recent rule changes resulted from a twoyear process involving extensive consideration by the Commission, with ample input from Staff and from the public, but Staff's demands in this matter far exceed the new requirements under revised R14-2-402 and would frustrate the inherent planning focus the new rules require. If the Commission believed that Staff's new requirements were good policy, the Commission would have included them in the new rules -- but the Commission did not do so. Staff also fails to recognize that Arizona Water Company has provided substantial written notice of its CCN extension application to the property owners in the area and that not a single landowner objected to Arizona Water Company's Application.

Staff's discussion of the public interest also disregards another of Staff's prior policies. In Decision No. 70181 (February 27, 2008), the Commission noted that "Staff testified that granting the CC&N extension as to the state trust land would add value to the state trust land . . . . Staff further testified that it is Staff's policy to recommend approval of CC&N extensions into state trust land when requested, . . . even if there has not been a specific request for service to the state trust land." Id. at 8, ¶ 24. In this instance, Staff recommends against approval of a CCN extension into state land even though the state has requested water service, on the single ground that the state did not also request sewer service. Tr. 356-59.

# B. Staff's Requirement for "Refreshed" Requests for Service and "Matching" Requests for Wastewater Service Fails to Serve the Public Interest.

For Staff, requests for water service, "refreshed" requests for service, and even "matching" requests for wastewater service have suddenly become the sole and exclusive indicator of the public interest, at least as applied to Arizona Water Company and Global in this matter. *See* Staff Brief at 7. However, Staff's newly-hatched and short-sighted requirements have no basis in Arizona statutes, case law, or regulations, and in fact frustrate effective planning and the public interest. Staff's requirements regarding requests for service effectively put Staff in the position of second-guessing the landowners who have made legitimate requests for service to the utilities from which they desire service, now only to suffer rejection when Staff deems the landowner's written request to be inconsistent with a previously unstated and unenforced policy.

When attempting to justify its demand for "updated" or "refreshed" requests for service, Staff argues that economic circumstances have changed and "Confining the extension of CC&Ns to only those areas where there are updated requests for service appropriately prevents against the premature grant of a CC&N before a need exists." Staff's Brief at 8. Staff's argument on this point amounts to pure conjecture. Staff has not conducted any economic studies and has not contacted the property owners who already requested service. Tr. 333-34. Instead, Staff simply speculates that, based on the passage of some vague and arbitrarily determined amount of time, the need for service must no longer exist, and that the grant of a CCN can be "premature" even where all other planning, efficiency, rate and engineering factors clearly demonstrate that a CCN is in the public interest. Thus, Staff has placed itself, rather than the landowners, planning authorities, and other stakeholders, in the position of deciding "who will really want and need service going forward." Staff's Brief at 8 (quoting Bob Gray at Tr. 334).

Staff's demand for "matching" water and wastewater requests is also a new requirement on the part of Staff that results in Staff second-guessing the needs and development plans of landowners. Rather than accepting that a landowner understands its

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own business when requesting water service (and even providing an "updated" request for water service), Staff opines that "the lack of an updated request for service for both classes of utility service raises the question of whether an extension of CC&Ns to these areas is necessary." Staff Brief at 8 (brackets removed). According to Staff, the lack of "matching" requests "casts significant doubt on the firmness of any plans to develop and hence undermines the suggestion that a tangible need exists." Id. at 9. As with the issue of "updated" requests, Staff's position on "matching" requests is not based on any studies or on any communications with the affected landowners, but rather on Staff's pure speculation. Staff's assumption is particularly questionable when the State itself has requested water service – and Staff recommends against an extension of Arizona Water Company's CCN to State land on the grounds that the lack of a wastewater request "suggests" that the State's plans are not sufficiently "firm" or "tangible." *Id.* 

Staff's reliance on the Woodruff example, Decision No. 68453 (February 2, 2006), is also misplaced. Under the Recommended Opinion and Order of Administrative Law Judge Marc E. Stern, wastewater service for the Sandia development would have been provided by Woodruff Utility Company, while Arizona Water Company would have provided water service. See Decision No. 68453, ¶ 76 (noting that Arizona Water Company could set up a combined billing with WUC "to achieve an economy of scale and lower billing costs for WUC"). Thus, there was no issue concerning "the absence of a clear sewer provider under AWC's approach," as claimed by Staff – it was always going to be the case that Woodruff Utility Company would provide such service. Staff's Brief at 9.

Moreover, in the section of Decision No. 68453 cited by Staff, the Commission found that "The benefits of developing and operating integrated water and wastewater utilities in this instance outweigh the economies imputed to AWC's larger scale." Id. at 29:4-6 (emphasis added). The considerations that led the Commission to award the water CCN to Woodruff for the Sandia development (and to Arizona Water Company in adjacent areas) in that instance have nothing to do with Staff's demand for "matching" water and wastewater requests. The existence of a "matching" wastewater request here does not mean that the

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water and wastewater utilities will be "integrated" as they purported to be in one part of the Woodruff case, and the provision of the Settlement under which Global agrees to supply reclaimed water to Arizona Water Company effectively achieves all of the Commission's goals about the efficient and beneficial use of that water resource.

Staff also demands "a sufficient indication of certainty that wastewater service will be provided," while ignoring the sufficiency of approved Section 208 plans for the City of Casa Grande and Global that cover the relevant area. Staff Brief at 9. Staff further contends that the approved 208 plans do not "rise to the level of creating a like obligation to serve . . . ." Id. Arizona Water Company never argued that a Section 208 plan created an obligation to serve as wastewater provider. Moreover, Staff misunderstands the level of certainty which a Section 208 plan does supply. Federal law provides that a Section 208 plan "shall include" an "identification of those agencies necessary to construct, operate, and maintain all facilities required by the plan and to otherwise carry out the plan." 33 U.S.C. The Governor is required to certify the plan and submit it to the § 1288(b)(2)(D). Environmental Protection Agency for approval, 33 U.S.C. § 1288(b)(3), and the EPA may withdraw its approval if it determines that the state is not administering its programs in accordance with the plan. See 33 U.S.C. § 1288(b)(4)(D)(i). Staff's assertion that this elaborate joint federal and state program fails to provide "a sufficient indication of certainty" lacks merit. As set forth in the hearing, Section 208 areas provide strong evidence of the ability of the designated provider's readiness to provide wastewater service.

Staff also argues that "Section 208 plans are subject to potential amendment," as if this disqualified them from the Commission's consideration. Staff's Brief at 10. Staff is demanding a level of certainty that does not exist in the real world. True, Section 208 plans can be amended -- as can CCNs, statutes, regulations and even the state and federal constitutions. Staff's refusal to recommend approval of CCN applications based on the possibility of potential future amendments to other plans would effectively prevent any development from ever being constructed. Thus, Staff's expressed concern that properties

located in the Section 208 plan areas of Global and the City of Casa Grande do not have enough certainty of receiving wastewater service is unfounded.

## C. Staff's Recommendations Regarding Arizona Water Company's CCN Extension Application Are Inconsistent With the Public Interest.

Staff readily acknowledges that Arizona Water Company has both the technical expertise and the financial resources to provide public utility water service within its requested CCN extension area. Staff Brief at 10. Yet despite these findings, Staff recommends extension of Arizona Water Company's CCN to only nine parcels (amounting to 3,449 acres), or approximately 6% of Arizona Water Company's total requested extension area. *Id.* In making this recommendation, Staff ignores existing written requests for water service covering more than 11,000 acres, *id.*, as well as compelling evidence of engineering efficiencies, economies of scale, and other reasons that would support extension of a CCN without a written request for service for every square foot included in the CCN.

Staff contends that this "application presents an opportunity to focus specifically on how to construe 'how old is too old." Staff's Brief at 11. Staff continues its geriatric analogy by suggesting that development in Pinal County is on its deathbed: "The course of events on the larger economic stage makes all the more apparent the appropriateness of taking the pulse of the parties requesting service to determine if there remains any life in the assertions of need." *Id.* at 12. However, Staff's suggestion that the need for water service has expired is based on nothing more than speculation, and ignores the fact that economic activity and development will inevitably resume in the relevant areas of Pinal County, and that utilities and landowners who are proactively planning for such inevitable growth should be supported and not rejected. To ignore pending requests for service and deny Arizona Water Company's application for extension of its CCN under the circumstances presented in its Application sends a message that the Commission seeks to thwart proactive planning and wishes to delay and hinder landowners who plan to develop their property.

### **CONCLUSION**

For the foregoing reasons, and based on the pre-filed testimony, witnesses' testimony and exhibits presented at the hearing in this matter on June 8-9, 2009, the Commission should grant Arizona Water Company's application to extend its CCN to the requested area. The Commission should also approve the Settlement between Arizona Water Company and Global and the Planning Areas agreed to in the Settlement.

RESPECTFULLY SUBMITTED this 31st day of August, 2009.

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